

What Our Clients Say:

Professional Services

Commitment To Quality



“The team offers exceptional trainers and coaches. They excel in their field and are able to deliver a quality that is greater than anything we have seen in the industry. I have complete confidence in their counsel and greatly value our partnership.”

Jason Bovis
Chief Marketing Officer
Akerman

Invested Professionals



HILL WARD HENDERSON

“Their professionals are so bright, current and cutting edge. As a result of their work with us, our attorneys are now thinking differently. They have become more purposeful in what they do, choosing wisely how they will invest their time and energy in expanding their practice.”

Kim Brannan
Director of Marketing
Hill Ward Henderson

Measurable Results



“They are amongst some of the best collaborators in working with internal business development professionals. They have been very effective in marrying their knowledge and expertise with the specific goals of the firm to achieve the best tailored results.”

Melanie S. Green
Chief Client Development Officer
Faegre Baker Daniels

Tangible Impact



“They made business development approachable and achievable. I appreciate their realistic and basic approach to relationship building and understanding what people want. It’s the first time I’ve not dreaded business development, but instead, I’m thinking about it more as an exciting opportunity.”

Callie Sullins Whatley
Partner
Burr Forman